



Flexible Procurement Success Story



Introduction

Welcome to the forefront of flexible energy procurement, where Inteb redefines the landscape. As markets ebb and flow with unprecedented speed, the need for agility in energy buying has never been more critical. Embrace a journey with Inteb that transcends traditional methods, offering a vista of stability amidst the storm.

This journey into flexible procurement is more than a strategy; it's a revolution in managing your energy needs. Read on to discover how we can steer your business towards enhanced budget predictability and cost-efficiency.

Understanding Flexible Procurement

Imagine navigating the high seas of energy markets with the agility of a seasoned sailor. Flexible procurement is your compass in these turbulent waters, guiding you through market fluctuations with expert precision. It's a strategy designed for those who seek to turn market volatility into a competitive advantage.

Dive into the essence of flexible procurement with Inteb. Here, we unravel the complex tapestry of energy markets, illustrating real-world scenarios where flexibility transforms challenges into opportunities. Learn how we at Inteb, can unlock strategic buying decisions, attuned to market rhythms, which will unlock significant benefits for your business.



The Inteb Difference

At Inteb, we don't just follow trends; we set them. Our approach to flexible procurement is bespoke, crafted meticulously to fit your unique energy needs and market positions. It's not just about buying energy; it's about buying it smartly and sustainably.

**Each strategy we craft
is a unique narrative,
written to align with your
business's aspirations and
risk appetite.**

Case Study

A Tale of Transformation

Meet our client, a data centre business at the crossroads of an expiring contract and a volatile market. With our guidance, they embarked on a flexible procurement journey, leading to substantial savings and a robust energy strategy. This story isn't just about numbers; it's about foresight, adaptation, and success.



A Tale of Transformation

Inteb's Flex Procurement Strategy

A customised 3-year framework blending near-term and long-term buying.

Immediate Impact

Utilising the day-ahead N2EX market for competitive rates and stability.

Strategic Seasonal Purchases

Locking in advantageous rates for upcoming winter, further stabilising energy costs.

Forecasted Savings

A significant reduction in energy costs with a forecasted saving of £250k.

Expert Market Insights

Strategic purchases based on Inteb's deep understanding of market dynamics.

Customised and Responsive

Tailoring strategies to the client's unique energy needs and risk profile, ensuring optimal decision-making in a fluctuating market.

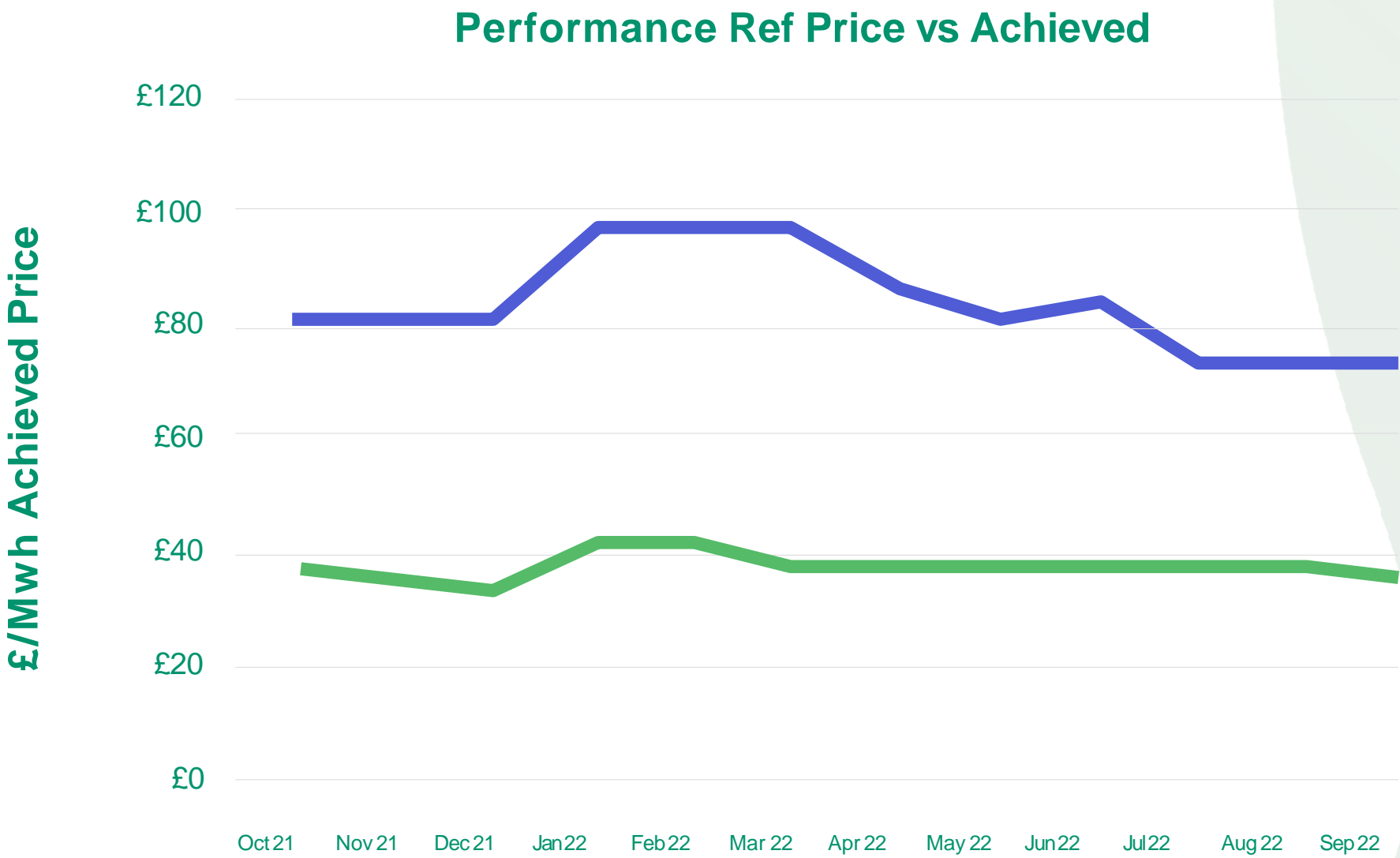
A Tale of Transformation

This case study is not just about numbers; it’s a story of strategic foresight and adaptability, a testament to Inteb’s expertise in transforming energy procurement into a dynamic, cost-effective journey.

Period	Status	Trade	Mark-to-Market (£/MWh)	Prices In June 23 (when locked in)	Difference in Price	%	Consumption for period	Wholesale Saving
Jul 23	Closed	Day Ahead	70.48	98.77	-28.29	-29%	567053	-£16,041.36
Aug 23	Closed	Day Ahead	82.69	97.83	-15.14	-15%	543743	-£8,232.27
Sep 23	Closed	Day Ahead	82.63	105.34	-22.71	-22%	555398	-£12,613.09
Winter 23	Closed	Seasonal W23	111.00	137.34	-26.34	-19%	3332388	-£87,775.10
Summer 24	Open - Forecast		103.00	116.99	-13.99	-12%	3332388	-£46,620.11
Winter 24	Open - Forecast		121.00	132.74	-11.74	-9%	3332388	-£39,122.24
Summer 25	Open - Forecast		95.00	99.37	-4.37	-4%	3332388	-£14,562.54
Winter 25	Open - Forecast		108.00	117.84	-9.84	-8%	3332388	-£32,790.70
Summer 26	Open - Forecast		86.60	85.41	1.19	1%	3332388	£3,965.54
Total Saving								-£253,791.85

The Benefits of Flexibility

Flexible procurement brings a multitude of benefits: cost savings, risk mitigation, and the ability to pivot in real-time with market changes. It's an approach that speaks not just to your finance team but also to your commitment to sustainability and resilience.



	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22
Ref Price	£80.00	£81.00	£82.00	£95.00	£95.00	£96.00	£85.00	£82.00	£82.00	£73.00	£73.00	£73.00
Achieved Price (£/Mwh)	£35.50	£34.00	£33.50	£40.50	£41.00	£35.50	£35.67	£35.67	£35.67	£35.67	£35.67	£35.00
% Difference	56%	58%	59%	57%	57%	63%	58%	57%	57%	51%	51%	52%

Integrating Flexibility into Your Business

The path to integrating flexible procurement into your business model is a journey of discovery. We at Inteb guide you through each step, ensuring that every decision aligns with your business goals and market dynamics. This journey is about transforming your energy procurement into an asset, not just an expense.

**Let us guide you in
building a robust,
adaptable framework that
stands the test of time.**

The Future of Energy Management

As we look towards the future, the landscape of energy management is evolving rapidly. Flexible procurement isn't just a strategy for today; it's an essential tool for tomorrow. It's about positioning your business at the forefront of energy innovation and sustainability.

With Inteb, your journey towards flexible procurement is also a stride towards global sustainability. We align your energy strategies with the evolving demands of corporate responsibility, crafting a narrative that resonates with the ethos of modern business.

The journey towards flexible energy procurement begins with a conversation.

Step into a world where energy management is smart, sustainable, and forward-thinking. Join Inteb in this movement towards a brighter, more resilient energy future. Contact us and embark on a journey that redefines your energy narrative. Let's innovate together for a sustainable tomorrow.

Got any questions?

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